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The Art of Always Being Right by Arthur Schopenhauer

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This work embodies a study conducted by the German philosopher on Eristic dialectics, which is the art of always being right in a conversation. Schopenhauer, after providing his definition of dialectics and after describing the general development of a typical dispute, identifies 38 useful stratagems for a no-holds-barred attack against our opponent's theory, and to defend the one we have expressed.

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"The Art of Always Being Right" catalogues the 38 subtle tricks

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businessmen, negotiators, politicians, lawyers use to gain advantage. It may well be that you are in the right. But once you enter into a debate with someone else being right is not enough-you are entirely on your own. You need to parry moves designed to throw you.

The Art of Always Being Right : The 38 Subtle Ways to Win ...

The Art of Always Being Right by Arthur Schopenhauer edited by AC Grayling Gibson Square Books £9.99, pp190. Schopenhauer died 145 years ago.

Observer review: The Art of Always Being Right by Arthur ...

In becoming personal you leave the subject altogether, and turn your attack on the person by remarks of an offensive and spiteful character. This is a very popular trick, because everyone

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is able to carry it into effect.”. — Arthur Schopenhauer, quote from The Art of Always Being Right.

16+ quotes from The Art of Always Being Right by Arthur

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The Art of Always Being Right Quotes Showing 1-30 of 39 “there are very few who can think, but every man wants to have an opinion; and what remains but to take it ready-made from others, instead of forming opinions for himself?” — Arthur Schopenhauer, The Art of Always Being Right

The Art of Always Being Right Quotes by Arthur Schopenhauer

The Art of Being Right/control Controversial Dialectic is the art of disputing, and of disputing in such a way as to hold one's own, whether one is in the right or the wrong - per fas et nefas.[1] A man may be objectively in the right, and nevertheless in the

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eyes of bystanders, and sometimes in his own, he may come off worst.

The Art of Being Right - xenopraxis

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"The Art of Always Being Right" catalogues the 38 subtle tricks businessmen, negotiators, politicians, lawyers use to gain advantage. It may well be that you are in the right. But once you enter into a debate with someone else being right is not enough-you are entirely on your own. You need to parry moves designed to throw you.

The Art of Always Being Right: 38 Ways to Win an Argument ...

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The Art of Not Always Being Right - Thought Provoker

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The art of always being right (eBook, 2012) [WorldCat.org]

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The Simple Art of Not Being Miserable | by Zat Rana ...

The Extension []. The Extension. — This consists in carrying your

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opponent's proposition beyond its natural limits; in giving it as general a signification and as wide a sense as possible, so as to exaggerate it; and, on the other hand, in giving your own proposition as restricted a sense and as narrow limits as you can, because the more general a statement becomes, the more numerous are the ...

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